

Canadian Life Sciences Networks

How do other Canadian pharmaceutical companies do it?

Structure

Resources

Capabilities

Process

Technology

Answering this simple question is our mission.

A powerful partnership has brought together **MATRIX Healthcare's** deep expertise in the Canadian pharmaceutical market and **TGaS® Advisors'** industry leading benchmarking and network facilitation capabilities. With a roster of most of the top 50 pharma companies, along with a growing network of emerging and pre-commercial life sciences companies, TGaS has been providing robust comparative intelligence and collaborative network membership services in the US for nearly 15 years. Relying on 50+ years of Canadian pharma experience, MATRIX professionals have supported 14 clients with 100+ engagements over 3 years.

Together, we are creating the **Canadian Life Sciences Networks (CLSN)** to help answer the question, "How do other Canadian pharmaceutical companies do it" for key functional areas. Our goal—to increase the impact of key functions by providing *a fact-based, outside-in perspective; actionable, practical, unbiased advice; and ongoing access to an unrivalled network of peers.*

We help pharma leaders answer the big questions.

- What does good look like?
- Where do we stand vis-à-vis our peers?
- How can we transform our organization to meet our needs today and in the future?
- What levels and allocation of investment are required to attain good, better, best?

The Benefit—Better Business Results.

- **Better Decisions.** Gain support for fact-based decisions regarding resource allocation and deployment, organizational design and capabilities development.
- **Efficiency and Effectiveness Gains.** Ensure efficiency and effectiveness in your organization, based on actionable advice on how to improve the impact of resource, structure and capabilities on the business.
- **Performance Tracking.** Chart and track performance, providing information that allows leaders to truly understand where their organizations stand and to demonstrate improvement over time.
- **Future Fitness.** Prepare for the future, with practical and actionable advice on resources, processes, capabilities and organization design needed within the one to three year planning horizon.
- **Leadership Confidence.** Lead with confidence gained from customized comparative intelligence and ready access to network and collective MATRIX/TGaS experience.

