

Canadian Life Sciences Networks: Access & Reimbursement (A&R)

The Challenge

The Canadian pharmaceutical industry is facing an increasingly challenging market access environment, driven by complex and evolving market conditions. Emerging challenges include:

PLAs

Nt'l Pharmacare

Risk Sharing

RWE

SEBs

Leaders need to answer big questions to tackle these challenges

- How do we **compare** vis-à-vis our peers?
- What levels and allocation of **resources** are required to attain good, better, best?
- How are other companies changing their **structure** to take on these challenges?
- What **new capabilities** are needed to compete in this increasingly complex environment?
- How are other companies **tackling these issues**, and what are **industry best practices**?
- How should we **evolve** for future success, and where are the **greatest opportunities** for improvement?

Our Solution

Buiding off a 2013 benchmark project in which 7 Candian pharma companies paritpcated, MATRIX Healthcare and TGaS Advisors have partnered to launch the Canadian Life Sciences Networks: Access & Reimbursement Network Membership. This new solution, created exclusively for Canadian pharma companies, provides insights and advice to enable the achievement of your access and reimbursement goals. Tap into the collective knowledge and experiences of the network for an 'outside in' perspective to help overcome your A&R challenges. The Access & Reimbursement Network Membership includes three components:

- **Benchmark:** A detailed comparative analysis of your A&R resources, processes, capabilities and organizational strategies versus peer companies
- **Advisory Services:** Information and advice from MATRIX professionals and TGaS's extensive database of best practices in the United States to answer A&R questions
- **Peer-to-Peer Support:** Facilitated access to Canadian Life Sciences Network A&R members

ABOUT MATRIX Healthcare

With over 50 years of Canadian pharma experience, MATRIX professionals have supported 14 clients with 100+ engagements since launching the copmany 3 years ago

ABOUT TGaS® Advisors

With a roster of most of the top 50 pharma companies, along with a growing network of emerging life sciences companies, TGaS has been providing robust comparative intelligence and collaborative network membership services in the US for nearly 15 years



MATRIX Healthcare

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